

AMC Contracting

U.S. Army Materiel Command



Sandy Rittenhouse
Office of Command Contracting
HQ, AMC
19 April 2005

"Need to be faster, more agile,
less bureaucratic - Need to
fight this every day"

Unclassified: For Official Use Only

Overview of AMC

- **AMC's Organization**
- **AMC's Major Subordinate Commands**
- **AMC's Contracting**
- **AMC Contracting's Major Actions**
- **Office of Command Contracting's Organization**

U.S. Army Materiel Command

CDR: GEN Benjamin S. Griffin
Ft. Belvoir, VA

Army Field Support Command (AFSC)

CDR: BG (P) Jerome Johnson
Location: Rock Island, IL

Research, Development & Engineering Command (RDECOM)

CDR: BG (P) Roger A. Nadeau
Location: Aberdeen Proving Ground, MD

U.S. Army Security Assistance Command (USASAC)

CDR: MG Craig D. Hackett
Location: Ft. Belvoir, VA

Chemical Materials Agency (CMA)

DIR: Mr. Michael A. Parker (SES)
Location: Aberdeen Proving Ground, MD

LCMC 

ECBC Edgewood
Chem-Bio Center

Joint Munitions Command (JMC)

CDR: BG Robert M. Radin
Location: Rock Island, IL

** PEO Ammo

ARDEC Armaments Research and Development Center

Tank-automotive and Armaments Command (TACOM)

LCMC *

CDR: BG (P) William M. Lenaers
Location: Warren, Michigan

Aviation and Missile Command (AMCOM)

LCMC *

CDR: MG James H. Pillsbury
Location: Redstone Arsenal, AL

Communications-Electronics Command (CECOM)

LCMC *

CDR: MG Michael R. Mazzucchi
Location: Fort Monmouth, NJ

** PEO Soldier
** PEO Ground Combat Systems
** PEO Combat Support &
Combat Service Support

TARDEC Tank-Automotive Research and
Development Center

** PEO Missiles and Space
** PEO Aviation

AMRDEC Aviation-Missile Research and
Development Center

** PEO Intelligence, Electronic Warfare,
and Sensors
** PEO Command, Control, and
Communications (Tactical)

CERDEC Communications-Electronics
Research and Development Center

* LCMC: Life Cycle Management Command

** PEO: Program Executive Officer



Working

RDECOM

U.S. Army Research, Development,
and Engineering Command



Agile
Development
Center

Streamlining
Processes by
Maximizing
Efficiencies

Direct Support
of the Tech Base
to Future
Combat Systems
and Future Force

Systems of
Systems
Integration

Modeling
Simulations
Collaborativ
e
Environment

Homeland
Defense/
Security

Systems
Engineering,
Assessment,
and Analysis

**Get the right
integrated technologies
into the hands
of warfighters quicker.**

Soldier as a
System
(Center of
Excellence)

Industry

Science and
Technology
for Current
Force

Capability &
Technology
Integrated
Process Teams

Manage Speed &
Complexity of
Technological
Change to
Operational
Needs

Combatant
Command
Links (FAST)

Regional
International
Technology
Centers



Academia



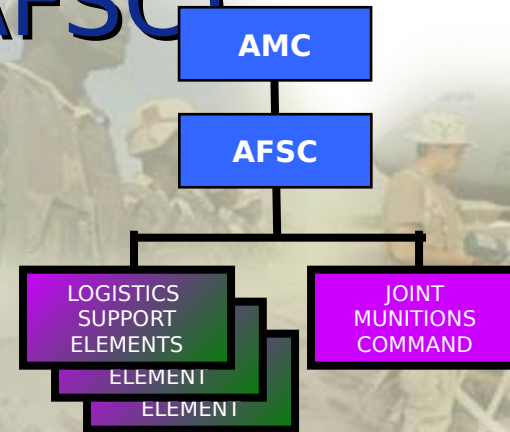


Army Field Support Command (AFSC)

Objective: Integrate and synchronize Global in-theater strategic, tactical, and operational combat logistics power.

Benefits . . .

- Links Field Logistics to the National Sustaining Base
- Integrates Strategic, Operational and Tactical Logistics Capabilities
- Enhances and integrates End-to-End Distribution Based Logistics
- Postures Army to support joint logistics of the future; for integration into Joint organization (with Army oversight)
- Improves support to the war fighter



Key support metrics (examples):

- LOGCAP responsiveness (contract performance)
- Army Pre-positioned Stock



CMA

Chemical Materials Agency

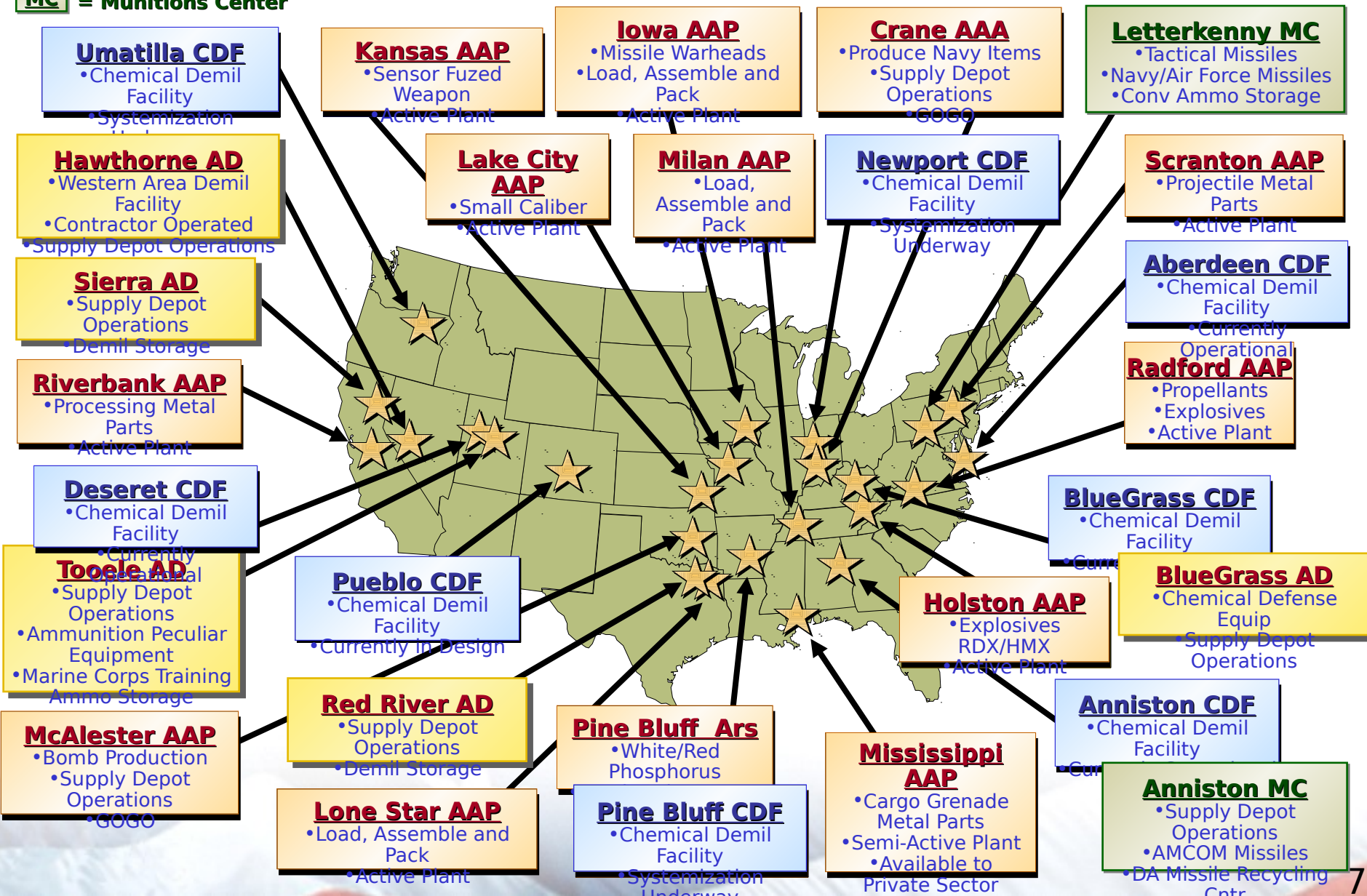
Core Competencies:

- **Safe and Environmentally Compliant Storage and Disposal of United States Chemical Weapons**
 - **Enhance the Emergency Preparedness of the Communities Around the Chemical Stockpile**
 - **Provide Technical Assistance for Chemical Weapons Destruction in the Russian Federation**
- The bottom right of the slide features a faded image of a group of people, likely students or workers, in a classroom or laboratory setting.

AAP = Army Ammunition Plant
AD = Army Depot
CDF = Chemical Demil Facility
MC = Munitions Center

Munitions Locations

As of 10/04



AMC Contracting

Vision

An innovative, adaptive, and responsive headquarters staff office committed to continuously improving support to the field in their execution of the acquisition of goods and services needed by our soldiers, the United States, and our Allies

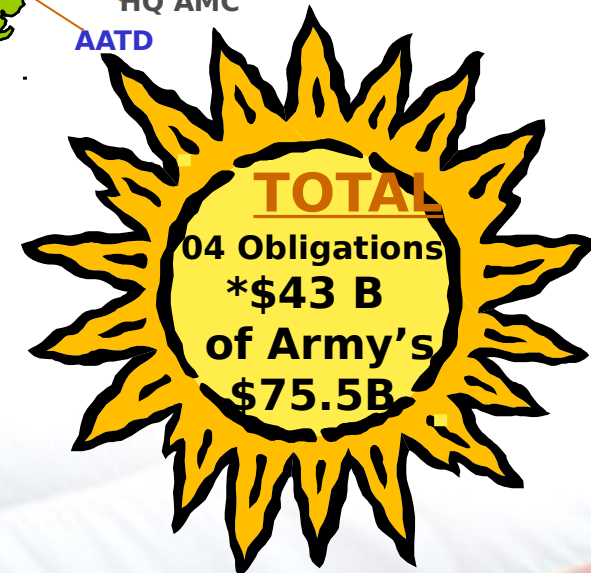
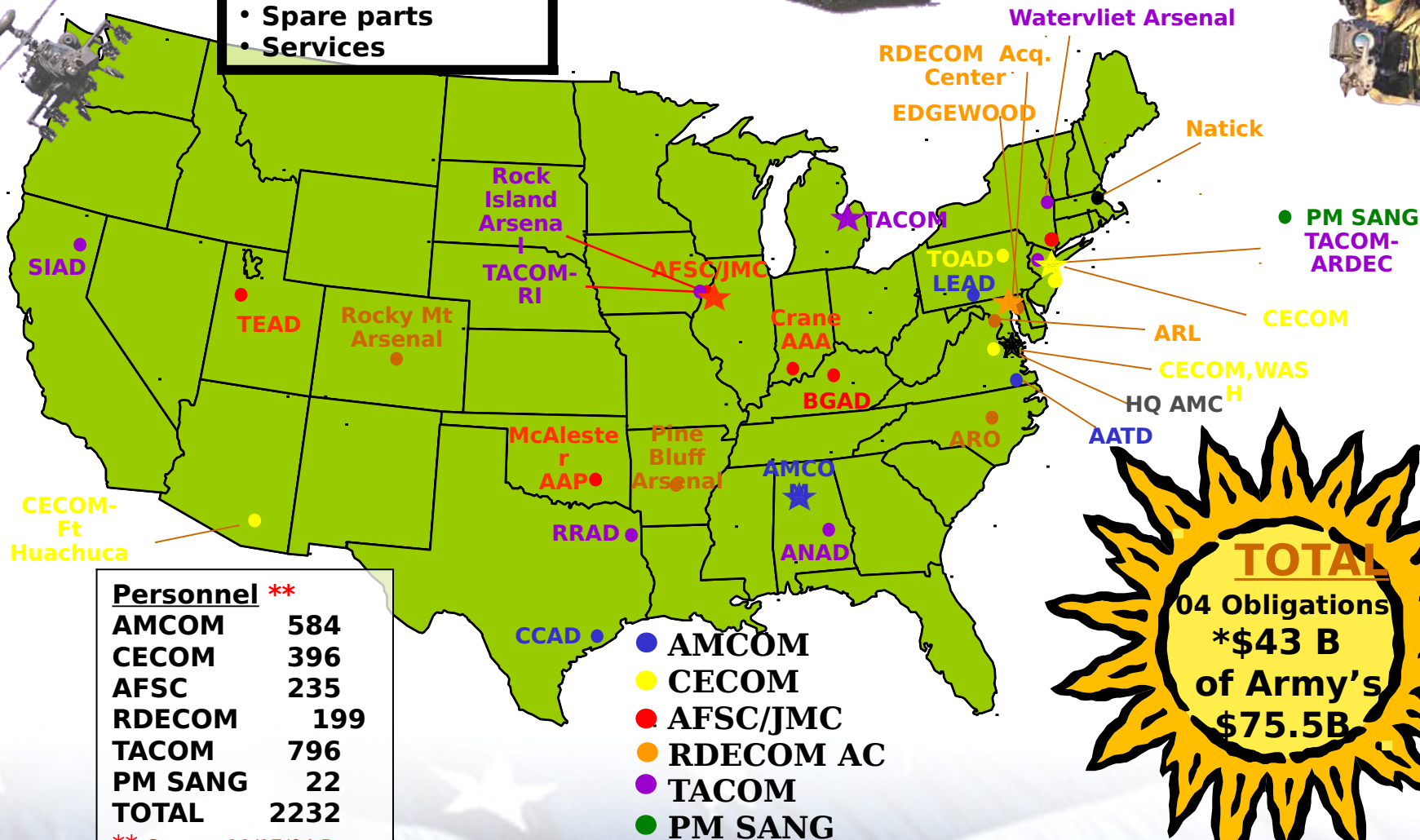
Mission

- ❖ Serve as the principal contracting advisor to the AMC Commanding General and members of his staff
- ❖ Provide contracting advice, policy guidance, tools, and training to AMC subordinate commands, installations, and field Activities
- ❖ Advocate and budget centrally for sufficient procurement resources for the subordinate commands
- ❖ Serve as the AMC functional manager and proponent for the contracting career field

AMC Contracting: The Big Picture

AMC contracts for

- Weapons systems
- Ammo
- R&D
- Maintenance
- Spare parts
- Services

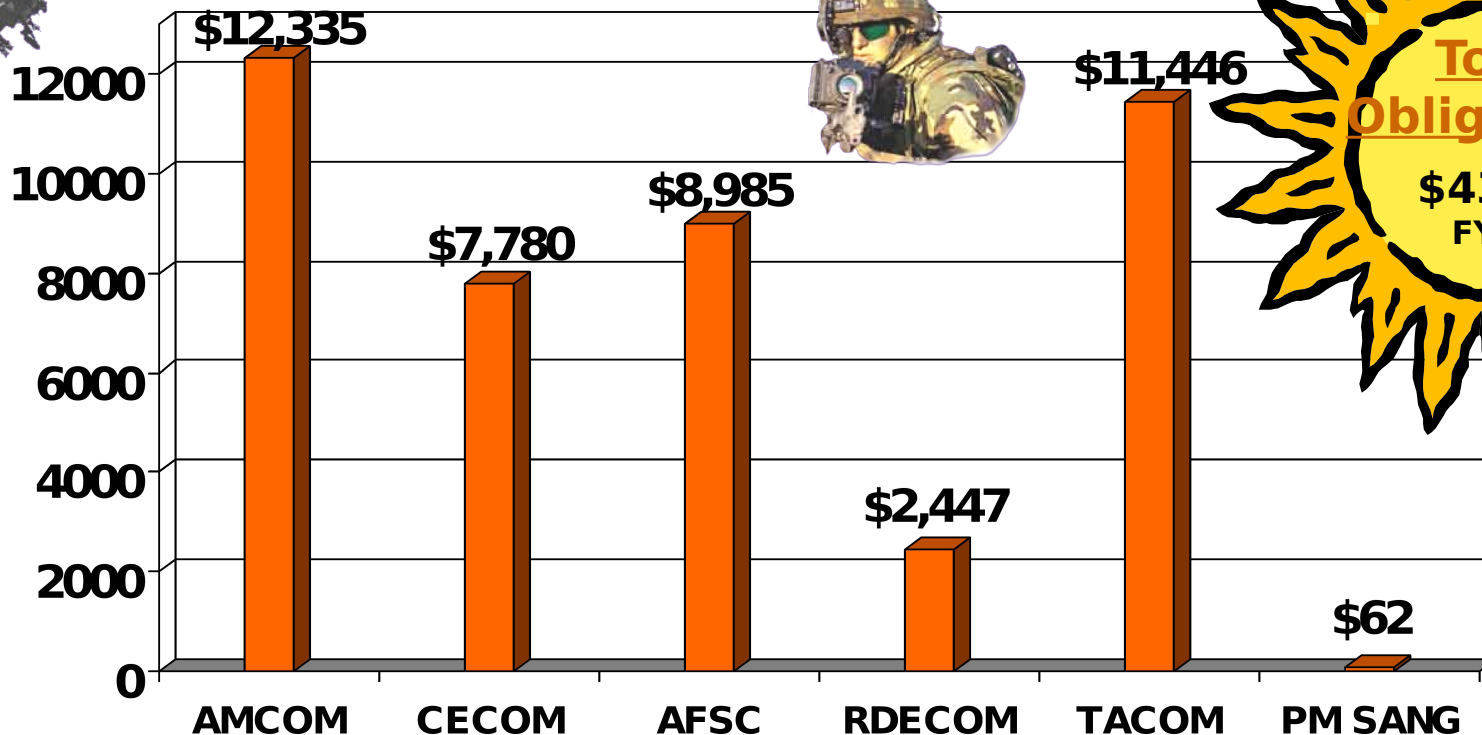


** Source: 11/17/04 Data Call

*Includes \$1 Billion in Other Transactions not recorded in the Army Summary of Procurement Actions FY 2004 Report (11/22/2004).

AMC Acquisition Centers' Contracting Obligations

Contracting Dollars (in Millions)



AMC PURCHASE CARD PROGRAM

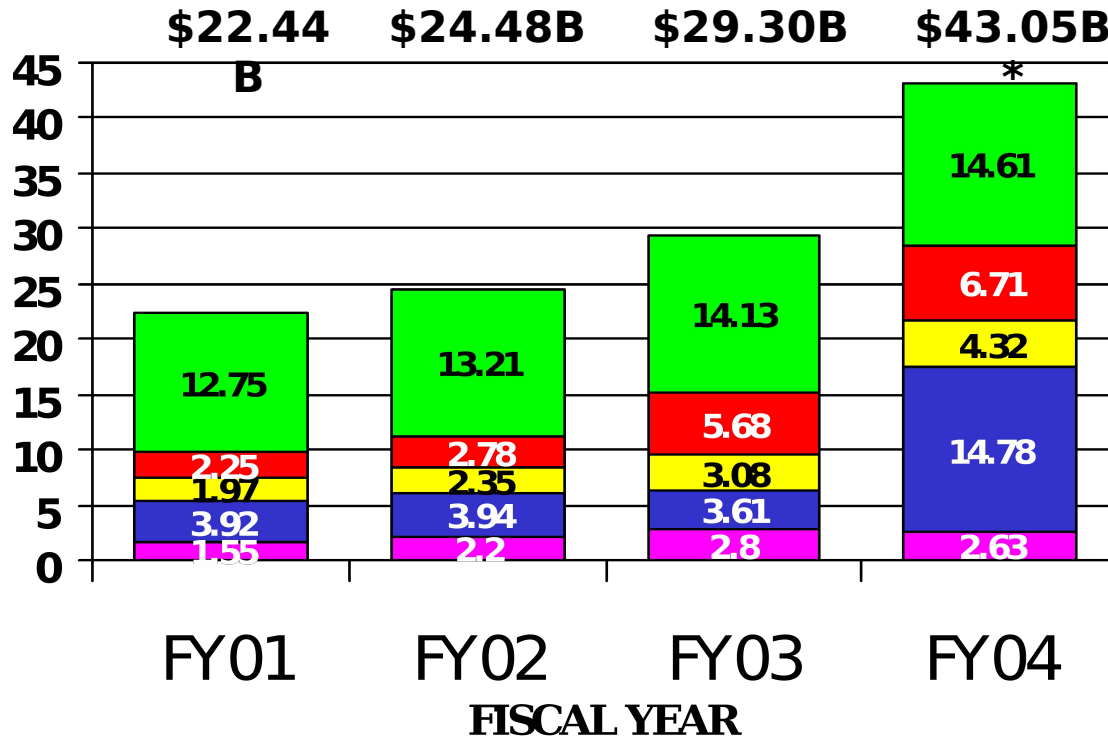
Transactions: 303 K

Dollars: \$180 M

AMC's FY 01-03 Contractual Programs



Contractual Programs

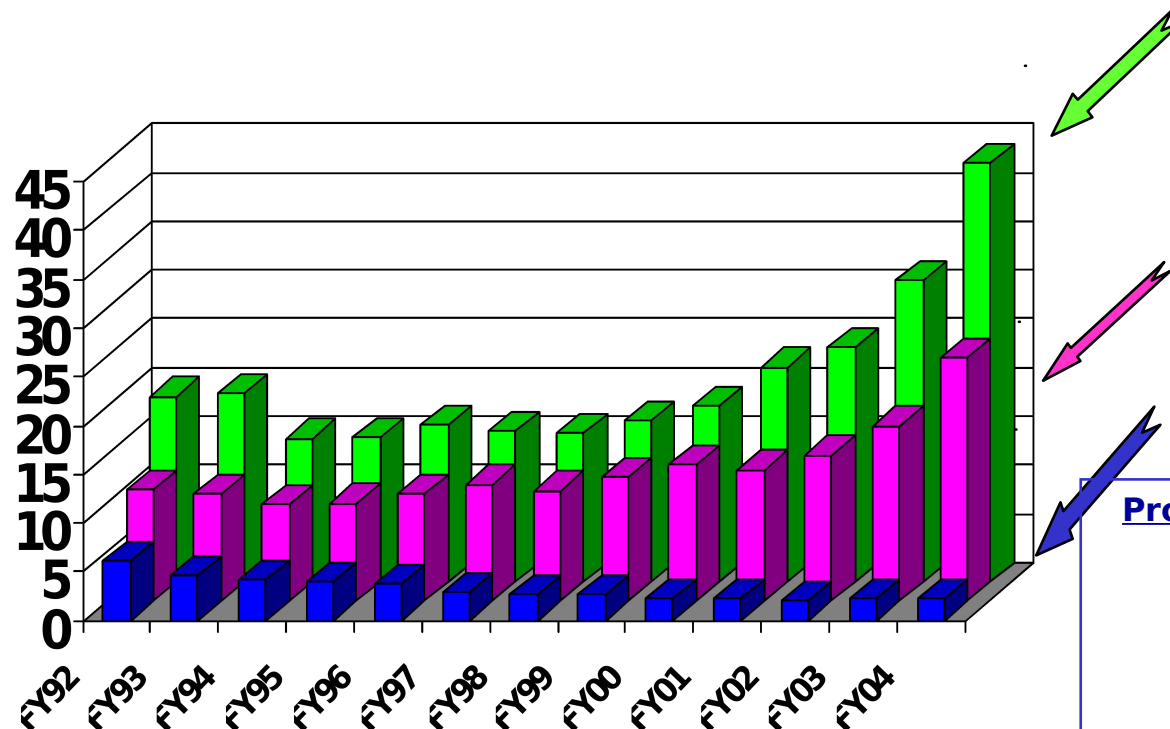


Total Army Dollars
 FY 03 61.3 B
 FY 04 75.5 B



AMC Contracting: Trends & Impact

■ People ■ Actions > \$100K ■ Total Dollars in Billions



Increased Workload

- **Up 190%** since '95

Increased Actions

- **Up 149%** since '95

Decreased Workforce

- **Down 44%** since '95

Process Efficiencies Used to the Max!

- Long Term Contracts
- Partnering
- Credit Cards
- E-Commerce/Paperless Contracting
- ALPHA/DELTA Contracting
- Alternative Disputes Resolution
- Use of Ordering Officers
- Best Value

AMC Contracting's Major Actions

- **STRATEGIC SUPPLIER ALLIANCES**
- **SPEND ANALYSIS EFFORT**
- **INFORMATION TECHNOLOGY INITIATIVES**
 - **Army Single Face to Industry (ASFI)**
 - **Business Intelligence Tool**
 - **Standardized Tools to the Field - LMP - SPS**
 - **Acquisition/Contracting Policy Vault**
- **SYSTEMS ACQUISITION**
 - **Executive Agent for DASA (P&P)**
 - **Defense Acquisition Regulation (DAR) Committees: Finance, Cost and Pricing, and Cost Accounting Principles**
 - **DAR Council Army Representative (Alternate)**
- **SUPPORT TO IRAQ**



HEADQUARTERS, UNITED STATES
ARMY MATERIEL COMMAND
AMC COMMANDING GENERAL

DEPUTY
COMMANDING GENERAL

CHIEF
OF STAFF

COMMAND
SERGEANT MAJOR

EXECUTIVE
DIRECTOR FOR
CONVENTIONAL
AMMUNITION

CG
STAFF GROUP

SMALL AND
DISADVANTAGE
D
BUSINESS
OFFICE

OMBUDSMAN

OFFICE OF THE
INSPECTOR
GENERAL

DEPUTY CHIEF
OF STAFF
FOR
PERSONNEL, G-
1

DEPUTY CHIEF
OF STAFF
FOR
INTELLIGENCE,
G-2

DEPUTY CHIEF
OF STAFF
FOR
OPERATIONS,
G-3

PUBLIC COMMUNICATIO
NS, G-5

CHIEF
INFORMATION
OFFICER / G-6

DEPUTY CHIEF
OF STAFF FOR
RESOURCE
MANAGEMENT,
G-8

OFFICE OF
COMMAND
CONTRACTING

SECRETARY OF
THE
GENERAL STAFF

OFFICE OF
EQUAL
OPPORTUNITY

HISTORICAL
OFFICE

INTERNAL
REVIEW &
AUDIT
COMPLIANCE
OFFICE

COMMAND
COUNSEL

OFFICE OF
THE
CHAPLAIN

STATIONING
OFFICE

HQ AMC
SUPPORTING
ORGANIZATIONS

LOCATIONS:
Building 1464, Fort Belvoir
Commercial: (703) 806-XXXX DSN: 656-XXXX
5001 Eisenhower Ave., Alexandria, VA 22333
Commercial: (703) 617-XXXX DSN: 767-XXXX

PREPARED BY:
**Chief Information
Officer / G-6**
617-9370

As of: 18 September 2014



Office of Command Contracting AMCCP

U.S. Army Materiel Command
9301 Chapek Road
Fort Belvoir, VA 22060-5527

FAX: 703/806-
8872
(DSN 656)

Director of Contracting
Mr. Jeffrey P. Parsons
703/806-8221

ParsonsJ@hqamc.army.mil

Military Deputy Director
COL KD Polczynski

703/806-9498

kpolczynski@hqamc.army.mil

Vacant
Secretary

703/806-8224

wkruzinski@hqamc.army.mil

Mrs. Sally George
Executive Officer

703/806-8168

sgeorge@hqamc.army.mil

Director's Action Group

Ms. Ann Budd

703-806-8336

budda@hqamc.army.mil

Vacancy 1

Contracting Policy
Division

Mrs. Sandra Rittenhouse
AMCCP-P

703/806-8262

rittenhouses@hqamc.army.mil

Contracting
Operations
Support Division

Mr. Vick White

AMCCP-O

703/806-8235

vwhite@hqamc.army.mil

Integrated Procurement
Systems Office

Mr. Gene Duncan

AMCCP-I

703/806-8923

gduncan@hqamc.army.mil

Resource
Management
Division

Mr. James Bozzard

AMCCP-B

703/806-8168

bozzardi@hqamc.army.mil

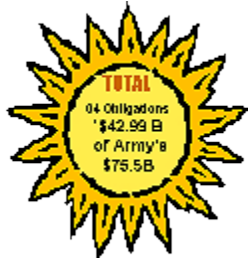
Ms. Christine
Alexander
Mr. Edwin Cornett
Mr. Mike Gallagher
Mr. Mark Gomersall
Ms. Sylvia Linke
Ms. Jan McKenzie
Ms. April Miller
Ms. Zalerie Moore
Ms. Susan Orris
Ms. Helen Richards
Ms. Elizabeth Smith
Vacancy 1

Ms. Gail Foley
Ms. Michelle Hodges
Mr. Stephen Knight
Ms. Lisa Maass
Mr. David Mabey
Ms. Karen Moser
Mr. Al Saletta
Ms. Angela Sawyer
Ms. Jana Weston
Deployed IRAQ 1 yr
Mr. Harold Williams

Ms. Carmen
Jennings
Mr. Lee Kumbar
Mrs. Diane Lockhart
Mr. Rick Miller
Mr. Richard Smith
Mr. Michael
Thompson

Ms. Diana Brown
Mrs. Tora Henry
Mrs. Laura Hofmann
Mrs. Malinda
Richmond
Ms. Maria Turner

19 April 2005



SUMMARY

- **AMC Contracting is Big Business**
 - **\$42.99B* of Army's \$75.5B**
- **Mission is growing, yet resources are declining**
 - **and experience base is disappearing**
- **Army transformation & the move to deploy with a smaller footprint emphasizes the need for responsive and agile contracting support**
- **Need to promote common contracting processes and tools across MSCs**

